

# ISM

### **Technology Recruitment**

ISM provides outsourced IT staff on fixed-term contracts, managed by you but paid by us.

We also recruit IT professionals for challenging, permanent jobs.

# **ISM** History



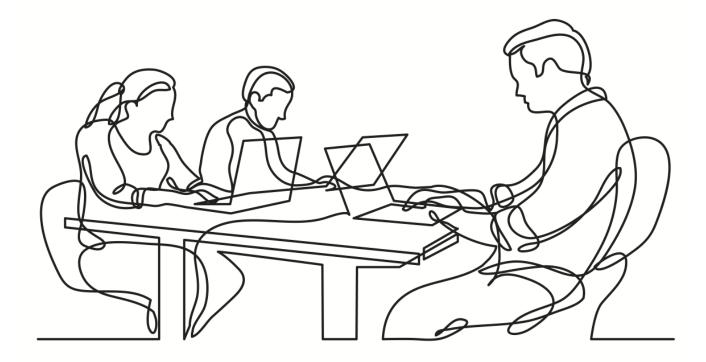


Every organization needs skilled staff and contractors to keep pace with the Digital Economy, but a shortage of Thai IT professionals makes finding and interviewing candidates to match specific technical requirements hard to do.

Since 1991 ISM has been helping clients meet their needs for skilled, local IT resources. We're proud to have been part of the digital transformation at many of Thailand's largest and best known companies.

### **How SM Works**





is always on the lookout for good talent.

We don't wait until a client asks us to fill a specific job...

Our mission is to maintain a database with updated resumes of every skilled IT professional in Thailand. That way, we can respond to our customers' needs quickly and with the right people.

Most of the contractors and staff placed by ISM are Thai, but occasionally foreign experts are hired when certain skills cannot be found locally.

We fill technical and managerial IT requirements from mid-level up to Director-level roles. For the IT industry itself, we also recruit and place sales staff and executive management.

Our exclusive focus on IT-related positions is why we fully understand our clients' needs. We comfortably work with both the IT Department and the Human Resource team to make sure you only meet candidates with the specific technical skills and soft skills required.

# **ISM** Charges



We only send an invoice after a candidate has been hired and has started work. There are no incremental charges based on how long it takes to find candidates or on the number of interviews. Our candidates are never charged any fees.

#### **Fixed-term Contracts**

For fixed-term contracts, the rate is negotiated between ISM and the client on a case-by-case basis, depending on the job description and length of contract. To staff large projects with a high volume of contractors, a Master Services Agreement with position-based rates is also possible.

#### **Permanent Staff Placements**

For traditional recruitment / executive search, ISM's fee is 20% of the annual compensation at which the candidate is hired.

For more complete details please request a copy of our basic service agreement.

### **ISM Senior Staff**





President
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Digital Marketing Manager

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**Accounting Manager** 

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### **ISM** Clients



In over 30 years of placing IT professionals, these are some of the clients we've been proud to work with.















































### **ISM** Affiliations



ISM is active in the American Chamber of Commerce in Thailand. Peter Fischbach, ISM's President, has served on the Chamber's Board of Governors and also as co-chair of its Digital Economy Committee.

Through ISM's membership in the Singapore-Thai Chamber of Commerce, Peter participates in the Joint Foreign Chambers of Commerce in Thailand's advocacy efforts with the Thai government on regulatory reform, including work permit and visa controls and the development of e-Government. He frequently contributes to position papers on enhancing the ease of doing business in Thailand, especially as related to enabling the Digital Economy. Peter is a frequently quoted source on the topic of Thailand's IT competitiveness and issues relating to Thailand's IT labor market.

### **Contact ISM**

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